

Message Text

UNCLASSIFIED

PAGE 01 BONN 09949 010914Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----034370 011635Z /64
R 010855Z JUN 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 8999
AMCONSUL MUNICH

UNCLAS BONN 09949

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - BROVON, INC., LAGUNA BEACH, CA

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE
ONLY THE FOLLOWING PROSPECT(S):

ARNDT OHG
REINIGUNGSMITTEL UND-BEDARF
HINTERMEIERSTR. 30
D-8000 MUENCHEN 50
CONTACT: HERR WOELFLEIN, MANAGER
PHONE: 089/8122058
COMMENT: COMPANY IS HIGHLY INTERESTED IN OFFER. MR.
WOELFLEIN THE MANAGER WANTS MORE INFORMATION AND A
SAMPLE OF "SHIELD - IT" PRODUCTS. THE GERMAN FIRM
ARNDT OHG, FOUNDED IN 1945, EMPLOYS 80 PERSONS AND HAS
ANNUAL SALES OF DM 20 MILLION. FIRM IS INTERESTED IN
EXPANDING ITS SALES PROGRAM BY ADDING U.S. PRODUCTS,
PARTICULARLY NEW TO GERMAN MARKET PRODUCTS. THE FIRM'S
FINANCES ARE SOUND AND OBLIGATIONS ARE MET WITHOUT
DELAY. THE FIRM ENJOYS A GOOD REPUTATION AND IS CON-
SIDERED TO BE A SUITABLE BUSINESS PARTNER.

SHOULD ANOTHER EXPRESSION OF INTEREST BE ELICITED, THE
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EMBASSY WILL REPORT IT IMMEDIATELY.

APPROVING OFFICER: DENNIS H. OBERMAYER, COMMERCIAL
OFFICER
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 jun 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780229-0907
Format: TEL
From: BONN
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197806109/aaaadpnr.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3dacc97d-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: ONLY
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
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SAS ID: 2167691
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - BROVON, INC., LAGUNA BEACH, CA DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE ONLY THE FOLLOWING PROSPECT(S)
TAGS: BEXP, GE
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Type: TE
vdkgvwkey: odbcr://SAS/SAS.dbo.SAS_Docs/3dacc97d-c288-dd11-92da-001cc4696bcc
Review Markings:
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